JAMES J. MCGUIGAN JR.

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Professional Summary

Experienced in retail management with strong skills in inventory control, staff supervision, and sales strategy implementation. Demonstrates a meticulous approach to optimizing store operations, ensuring high levels of customer satisfaction and profitability. Committed to maintaining an organized and efficient work environment. Ready to contribute as Store Manager with comprehensive knowledge of retail operations and team leadership.

Education

State University of New York College At Old Westbury

B.S. IN MANAGEMENT INFORMATION SYSTEMS

Sep 2022 - May 2025

GPA: 3.7

Nassau Community College

A.S. IN LIBERAL ARTS

Sep 2015 - Dec 2017

GPA: 3.5

Experience _____

Jean Ducks

Nassau County, New York

STORE MANAGER/ASSISTANT MANAGER/SUPERVISOR/BARISTA

Aug 2016 - Dec 2024

Established, maintained, and enforced organizational standards of performance, quality, and safety compliance.

• Created strategies to increase customer satisfaction and loyalty.

• Delivered excellent customer service and adhered to standard practices to maximize sales.

T-Mobile Garden City, New York

SALES EXPERT/SALES ASSOCIATE

Dec 2022 - Jul 2023

- Developed strong relationships with customers through effective communication skills.
- Provided support for management by completing assigned tasks in a timely manner.
- Analyzed customer feedback to determine areas of improvement within the store environment.

The French Workshop

Garden City, New York

MANAGER OF OPERATIONS/MANAGER/SUPERVISOR/BARISTA

Nov 2020 - Feb 2023

- Collaborated with other managers across the organization to develop strategies that support overall company objectives.
- Oversaw inventory management activities including ordering supplies as needed.
- Conducted regular audits of employee performance and provided feedback on areas of improvement.

Journeys Garden City, New York

STORE MANAGER/SALES SUPERVISOR/SALES ASSOCIATE

Oct 2018 - Nov 2020

- Hired, trained, mentored, and evaluated staff members on a regular basis.
- Reviewed sales figures regularly to determine staffing needs during peak times.
- Established relationships with key suppliers to secure competitive pricing options.

Skills & Certifications ____

Skills:

- Payroll Management, Inventory Control, Operations Oversight
- Loss Prevention Strategies, Scheduling Efficiency, Supply Chain Coordination
- Project Leadership, Point of Sale (POS) Proficiency, Customer Relations
- Team Leadership and Development, Microsoft Office Suite (Word, Excel, PowerPoint)

Certifications:

- Nassau Community College Certification in Cyber Security
- Nassau Community College Certification in Information Technology
- New York State Certification Food Preparation and Handling
- Cloud Services Microsoft Azure, Google Suites, Web/Website Development
- Starbucks Certification in Coffee Mastery